

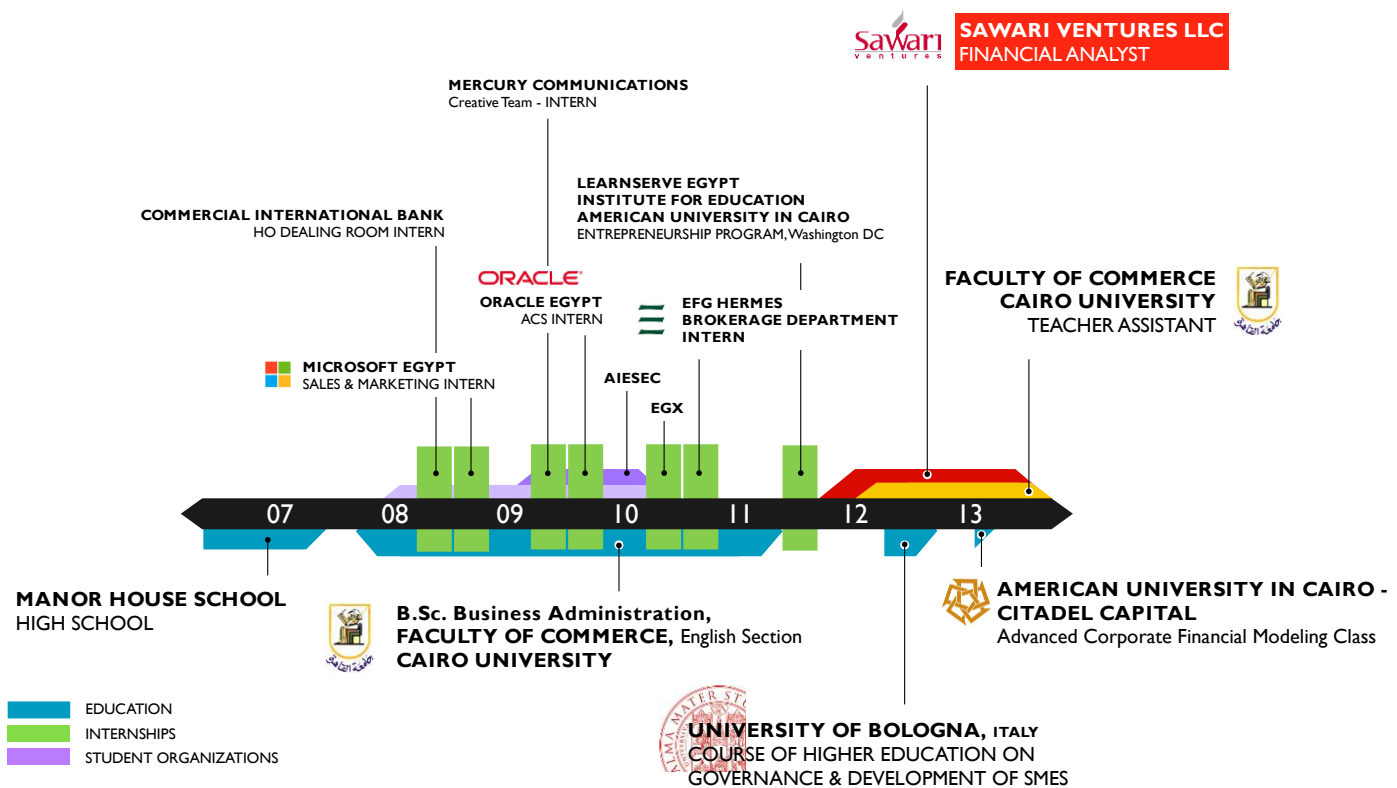
PERSONAL SUMMARY

Date of Birth: September 10th, 1991
 Citizenship: Egyptian (Exempted of Military service)
 Marital Status: Single
 Mobility Level: Open to travel/relocation

A zealous intrapreneur, who is able to provide key support to company managers. Ambitious and looking forward to playing a vital role in financial/operational decision-making and adding significant value to a business. A high performing individual, demonstrating drive, leadership, enthusiasm and initiative, with the ability to work well under pressure, consistently delivering quickly and accurately and able to prioritize to ensure deadlines are met whilst maintaining a high standard of analysis and insight.

"Among the youngest to work in venture capital world wide. I am an entrepreneur at heart. I love what I do, after all I get paid to think"

WORK EXPERIENCE TIMELINE SUMMARY



PROFESSIONAL EXPERIENCE

Sawari Ventures

Financial Analyst

Full-Time (October 2011 – Present)

- Financial modeling and valuation analysis: Pre-revenue, simple DCF; perform a VC model financial analysis, strategic business analysis and detailed technology industry research; draft/gather related documentation.
- Worked closely with portfolio companies, tweaking their business models and closely testing their products. Coming up with creative ideas on how to improve their value propositions.
- Assisted the company partners in the fundraising process; contacting investors; managing the contact management system; creating business briefs about the company and its portfolio – promoting the businesses and pitching them to potential investors.
- Assisted in the extensive due diligence, deal structuring and negotiations through attending and contributing to numerous meetings of potential technology company investments – evaluating their capabilities/market potential/competitors.
- Was in charge of the financials of the startups that graduated from the initial cycles for Sawari Ventures' startup accelerator "Flat6Labs".
- Organized a 4 week, Game Development Course for Flat6labs.
- Redesigned the Sawari Ventures website.
- Mentored/assisted Flat6Labs entrepreneurs/CEOs articulating their business plans and formulating their strategic operating goals.
- As part of being an analyst – researched potential trending global/regional technology startups and tested their products/apps – as well as evaluated business plans' viability.
- Reviewed and assisted in drafting various legal documents (ex: Term Sheets, NDAs, MOUs, Shareholders Agreement, etc...)
- Worked closely on a multitier mega project that is yet to be disclosed.

Investment deals overseen:

- The investment of \$150K in F16Apps (a technology company developing mobile apps)

Cairo University

Teacher and Research Assistant

(January 2012 – Present)

- Preparing for my premasters studies in Finance and Entrepreneurship.

EDUCATION

Cairo University

B.Sc. in Business Administration, Faculty of Commerce, English Section

(July 2011)

- Cumulative GPA: **Very Good with Honors 87% (3.5), Rank: 2nd** (Class 125 students)

University of Bologna, Italy

(September 2012 -December 2012)

Course of Higher Education on Governance and Development of Small and Medium Enterprises

- A 15 week intensive 25 Credit Hour Course (525 working hours) covering 4 modules: Macro/Micro Economics and Finance, Public Administration and logistics, EU/International Law, Business organizations.
- 20 institutional visits to incubators, technology oriented small and medium enterprises.
- GPA: A (93%)

Citadel Capital – The American University in Cairo

(February 2013 - Current)

Advanced Corporate Financial Modeling Course

- Extensive curriculum entailing modules in financial valuation, law, accounting, and financial modeling (excel), etc.

Cairo University – Research Studies Center

(December 2010)

Fundamental Analysis & Financial Forecasting Course

- Workshops on Excel – valuating a public listed Cement Company in EGX.

INTERNSHIPS

1. **LearnServe Egypt Participant – Institute for Education/American University in Cairo** (June 2011)
 - A six-week exchange program to promote entrepreneurship, innovation and cross cultural understanding (2 weeks in Washington DC and Philadelphia).
2. **EFG Hermes – Brokerage Department** (September 2010)
 - Participated in portfolio management under the supervision of a portfolio manager trading in the Egyptian and Middle Eastern Stock Exchanges.
3. **Egyptian Stock Exchange (EGX)** (July 2010)
 - Experienced an in depth professional training passing by the Surveillance, Disclosure, Listing, Market operations, Finance and R&D Departments.
4. **Oracle Egypt – Advanced Customer Support (ACS)** (September 2009)
 - Worked on Oracle Financials as part of the Oracle Suite. Performed a brief presentation on the main differences between Oracle & SAP.
5. **Mercury Communications – Creative Team** (August 2009)
 - A six-week professional training on Media, Marketing, Advertisement and Expositions, as part of the creative team; was responsible for the design and concept development of below the line ads.
6. **Microsoft Egypt – Sales & Marketing Department** (September 2008)
 - Shadowed Sales reps. during their company visits. Was responsible for the phrasing the marketing brief to their Marketing Agency (Fortune Promo 7).
7. **CIB Head Office – Dealing Room & Reconciliation Department** (July 2008)
 - Mainly dealt with the FX accounts.

SOCIETIES, ACTIVITIES & EXTRA CURRICULA COURSES

- Guest Speaker at **TEDxLafayette** (2012).
- Cairo University's leading student activity; COMET's Stock Market Simulation (3 years; First Place Winner, Head of Council – leading a team of 5 – presenting in front of 300 students) (2008-2010)
- AIESEC Egypt, Information Management & Finance Member (2009-2010)
- Tutor at Techno-Kids (sponsored by Microsoft to prepare kids for ICDL)
- Model of American Presidency member (2008)
- Securities Technical Analysis (Mubasher)
- YLI Level 1 (AYB-SD in partnership with Vodafone Egypt)
- “All About Me” (Edge Consultants)
- Zedny (Creative thinking)

SKILLS AND INTERESTS

- MS Excel (advanced functions), PowerPoint, Word, Outlook, Keynote (Apple), Photoshop, After Effects, In Design, Illustrator.
- Research/Analytic Tools- Zawya, Reuters Knowledge, Bloomberg, Thomson One.
- Interested in entrepreneurship, startups, technology and design.
- I have a passion to traveling (I have visited around 9 countries, lived in 2 of them).
- I enjoy playing football and cycling.

LANGUAGES

Arabic: Native Proficiency

English: Full Professional Proficiency (lived a long time in the US)

REFERENCES

To be furnished upon request.